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- In the motion for a protective order, Gap incorrectly describes my meeting with 3. Mr. Fisher as an "inconsequential" "exchange of pleasantries." In fact, during the meeting, which lasted approximately forty-five minutes, Mr. Fisher and I engaged in a substantive discussion concerning the business relationship between Gap and Roots – an issue that is sharply contested in this litigation.
- 4. Mr. Fisher appeared to be well aware of Roots' activities in the Middle East market in connection with Gap's International Sales Program ("ISP"). Mr. Fisher and I discussed the results of Roots' ISP operations in its own retail stores in Qatar and through its retail partners in the United Arab Emirates; Roots' strategy for opening other markets in the Middle East and North Africa; and Roots' projected store openings and sales volumes in the Arabic-speaking countries of the Middle East and North Africa.
- 5. Mr. Fisher stated that he was very impressed with Roots' success in Qatar and the UAE, and he sought my advice about the best method for handling the distribution of Gap merchandise in the region. He also inquired about the fashion industry in the Middle East, and how other brands are distributed in the region.
- 6. Toward the end of the meeting, Mr. Fisher insisted that I meet as soon as possible with Andrew Rolfe, who was then in charge of Gap's international division to discuss future business opportunities between Gap and Roots. Mr. Fisher contacted Mr. Rolfe to arrange the meeting.
- Mr. Fisher assured me that Gap and Roots had and would continue to enjoy a 7. long-term business relationship. This encouraged Roots to continue to expend time and money to expand Roots' operations in the Middle East and North Africa.

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DECL. OF ASHRAF ABU ISSA

